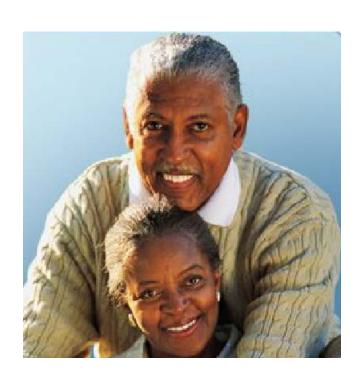
MEDICARE SUPPLEMENT INSURANCE PREMIUM COMPARISON GUIDE



State of Nevada

Department of Business & Industry

Division of Insurance

2012

Scott J. Kipper, Commissioner of Insurance

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To be used with the <u>Guide to Health Insurance for People with Medicare</u> as developed by the National Association of Insurance Commissioners (NAIC) and the Centers for Medicare & Medicaid Services of the U.S. Department of Health and Human Services (CMS).

LETTER FROM THE COMMISSIONER

Dear Fellow Nevadan:

The decisions whether or not to purchase Medicare supplement insurance, and which kind of insurance to buy, are important ones. However, shopping for this insurance requires time and effort and can be confusing. That is why we are pleased to provide you with Nevada's *Medicare Supplement Insurance Premium Comparison Guide*. This Guide provides valuable information that will assist you in comparing many of the Medicare supplement policies and Medicare Advantage plans currently being offered in Nevada.

You may wish to seek the advice of a licensed agent, broker, producer or consultant to assist you in selecting a Medicare supplement policy or Medicare Advantage plan. Another source of information is the Nevada Department of Health and Human Services, Division for Aging Services, which administers the Nevada State Health Insurance Assistance Program (SHIP). The program director and volunteer counselors are available to provide you with individual counseling concerning your questions on Medicare or Medicare supplement products.

Your insurance concerns are very important to us at the Division of Insurance. We are here to assist you with any insurance questions or problems you may have.

Our offices in Northern Nevada are located in Carson City. For information, please call our consumer services section at (775) 687-0700. In Southern Nevada, our offices are located in Las Vegas, and you may reach a consumer services officer at (702) 486-4009. The toll-free number for use in Nevada is 1-888-872-3234. The Nevada SHIP advisers may be reached at (702) 486-3478 in Las Vegas or toll free in Nevada at 1-800-307-4444.

Sincerely,

SCOTT J. KIPPER

Commissioner of Insurance

INTRODUCTION

Medicare supplement insurance is a Medigap policy. It is sold by private insurance companies to fill gaps in original Medicare plan coverage. Medicare does not pay for every medical expense which is why many people purchase supplemental insurance to fill the "gap" left by Medicare. Insurance companies may offer 10 standard policies and one high-deductible policy.

According to the Kaiser Family Foundation, 354,488 Nevadans were eligible to receive benefits through the federal Medicare program as of November 30, 2010. Of these, 108,639 individuals (30.6%) received their benefits through Medicare Advantage Plans. The remaining 245,849 Medicare recipients (69.4%) received their benefits through traditional fee-for-service Medicare.

The Nevada Division of Insurance ("Division") surveyed the companies writing Medicare supplement coverage in Nevada to collect information on the premiums for the policies. Participation is voluntary and the results of that survey are summarized in the section titled *Premium Comparisons* (pages 22-25). The comparisons shown in the Guide will give you a start in shopping for Medicare supplement coverage by offering a means for comparing premium costs on policies.

Although Medicare supplement insurance is sold mainly to senior citizens, a few insurance companies offer coverage for disabled persons under the age of 65 who qualify for Medicare benefits. At publication time, only Anthem Blue Cross offered policies to Nevada residents under 65. However, this is subject to change.

This Comparison Guide is designed to help you decide on health insurance coverage to supplement your Medicare. It does not explain Medicare itself. If you already have Medicare, you may want to read "Medicare and You," a guide published by the Centers for Medicare and Medicaid Services. "Medicare and You" summarizes Medicare benefits, rights and obligations, and provides answers to the most frequently asked questions about Medicare. This information is also on Medicare's Web site: http://www.medicare.gov/Publications/Pubs/pdf/10050.pdf.

If you are not yet on Medicare, or if you have misplaced your copy of the handbook, you may obtain another copy and other information from the Division, the Nevada State Health Insurance Assistance Program (SHIP) or your local Social Security office. Please see pages 39 - 41 of this Guide for contact information.

DEFINITIONS

The following terms are commonly used in Medicare supplement and long-term care insurance policies. Definitions differ from policy to policy, so it is important to understand the definition used in a specific insurance policy before you purchase it.

Allowed, approved, or eligible charges: The basis by which Medicare pays for health care costs. The approved charge paid by Medicare may be only 60 to 80% of the <u>actual</u> charge.

Assignment: In the original Medicare plan, this means a doctor agrees to accept Medicare's fee as full payment. If you are in the original Medicare plan, it can save you money if your doctor accepts assignment. If your doctor doesn't accept assignment, you may still be able to see the doctor but you will need to pay the excess charges above what Medicare would pay.

Advance directives: Legal documents that allow you to put in writing what kind of health care you would want if you were too ill to speak for yourself.

Attained Age: Current age of an insured person, computed by adding the period elapsed since issue of insurance policy to his or her age when the policy was issued.

Benefit: A benefit is a health care service or supply that is paid for in part or in full by Medicare.

Benefit period: A specified number of days, months or years for which benefits will be payable during any one confinement or spell of illness, or for successive confinements for the same condition.

Body mass index (BMI): A measure of body fat based on height and weight that applies to both adult men and women.

Chronic: A chronic condition is one lasting three months or more.

Co-insurance or co-payment: The portion of a charge for a covered medical service that you must pay out of your own pocket. For example, Part B of Medicare generally has a required co-payment of 20% of the Medicare-approved amount for a covered service.

Custodial care: The level of care required to assist an individual in the activities of daily living. This care helps meet personal needs and can be provided by persons without professional licenses or extensive training.

Deductible: The amount of covered expenses that must be incurred and paid by the insured before benefits become payable by the insurer.

Effective date: The date on which insurance coverage goes into effect. It is not always the same as the date the application is completed.

Enrollment period: A certain period of time when you can join a Medicare health plan if it is open and accepting new Medicare members. If a health plan chooses to be open, it must allow all eligible people with Medicare to join.

Excess charges: The portion of the Medicare provider's charges which exceed Medicare's approved payment amount.

Exclusion or limitation: A specific service, expense, condition or situation not covered by an insurance plan.

Fee for service: In health care, a payment mechanism in which a provider is paid for each individual service rendered to a patient.

Guaranteed issue: A policy of insurance that will be issued regardless of health condition.

Guaranteed renewable: The policy must be renewed by the company except for non-payment of premiums and / or material misrepresentations.

Health maintenance organization (HMO): A type of Medicare Advantage plan that is available in some areas of the country. Plans must cover all Medicare Part A and Part B health care. Some HMOs cover extra benefits, like extra days in the hospital. In most HMOs, you can only go to doctors, specialists or hospitals on the plan's list, except in an emergency. Your costs may be lower than in the original Medicare plan.

Health Savings Account (HSA): Health Saving Accounts (HSAs) are tax-advantaged savings accounts that can be used to pay for medical and retiree health expenses incurred by individuals and their families. They are available to anyone who enrolls in a high-deductible health insurance plan. However, current tax laws do not allow Medicare beneficiaries to enroll.

Home health care: A wide variety of skilled nursing care and supportive services for individuals who do not need institutional care. The services are available through intermittent visits and may include nursing care, physical therapy, speech and hearing therapy, occupational therapy, social services, and other support services.

Intermediate care: Less intensive care than skilled nursing care. Its definition may vary from policy to policy. It usually includes assistance with activities of daily living with the availability of any on-duty registered nurse.

Issue Age: These policies are priced at your age when you initially purchase the policy.

Lapse: Termination of a policy due to failure by the policyholder to pay the required premium within the time specified in the policy.

- **Limiting charge:** The highest dollar amount you can be charged for a covered service by doctors and other health care providers who do not accept assignment. The limit is 15% over Medicare's approved amount. The limiting charge only applies to certain services and does not apply to supplies or equipment. (See Approved Amount; Assignment.)
- **Long-term care:** A wide range of routine and complex services designed to provide maintenance, preventive, rehabilitative and supportive services to those individuals who have conditions that impair their ability to function independently.
- **Managed care:** A system of health care where the goal is a system that delivers quality, cost-effective health care through monitoring, utilization review, and preventive services.
- **Medically necessary:** Reasonable and necessary services for diagnosis or treatment as generally accepted by health care professionals that are clinically appropriate with regard to type, frequency, extent, location and duration; not primarily provided for the convenience of the patient, physician or other provider of healthcare; required to improve a specific health condition of an insured or to preserve his existing state of health; and the most clinically appropriate level of health care that may be safely provided to the insured.
- Medicare Advantage plan: A plan offered by a private company that contracts with Medicare to provide you with all your Medicare Part A and Part B benefits. Medicare Advantage Plans are HMOs, PPOs, or Private Fee-for-Service Plans. If you are enrolled in a Medicare Advantage Plan, Medicare services are covered through the plans, and are not paid for under Original Medicare.
- Medicare managed care plans: These are health care choices (such as HMOs) in some areas of the country. In most plans, you can only go to doctors, specialists or hospitals on the plan's list. Plans must cover all Medicare Part A and Part B health care. Some plans cover extras, such as preventive care not covered by Medicare. Your costs may be lower than in the original Medicare plan.

- **Network:** A list of primary care doctors, specialists and hospitals that members of a managed care organization can go to. Doctors, hospitals and other health care providers who have contracted with the health insurer or a third-party administrator provide health care at a reduced rate to members within the network.
- **Open enrollment:** A period when new beneficiaries may elect to enroll in a policy of insurance regardless of health. For a Medicare supplement policy this is the six-month period when an individual is age 65 or older and enrolled in Part B of Medicare.
- **Out-of-pocket costs:** Health care costs that you must pay on your own because they are not covered by Medicare or other insurance.
- **Point of service (POS):** A managed care plan that allows you to use doctors and hospitals outside the plan for an additional cost. (See Medicare managed care plan.)
- **Pre-existing condition:** A medical condition for which medical advice was given or treatment was recommended or received from a doctor within a specified period before the effective date of coverage.
- **Preferred provider organization (PPO):** Health service organization plan with a network of physicians and suppliers who contract to provide services to a health insurance plan on a discounted fee-for-service basis.
- **Skilled nursing care:** Medically necessary care that can only be provided by, or under the supervision of, skilled, licensed, medical professionals such as registered nurses or professional therapists. All skilled services require a physician's order. Medicare's definition of "skilled nursing care" is often different from the definitions used in many Medicare supplement and long-term care insurance policies.
- **State Health Insurance Assistance Program ("SHIP"):** SHIP refers to a group of federal and state funded programs. These programs work together to provide assistance with public and private health insurance issues as well as options for Medicare beneficiaries or those

soon to be Medicare beneficiaries, their families and caregivers. SHIP has a centralized component of statewide assistance and a local component of county- and tribal-based benefit counselors.

TRICARE: TRICARE is the health care program serving Uniformed Service members, retirees and their families worldwide.

Underwriting: The process by which an insurer determines whether or not, and on what basis, it will accept an application for insurance.

Usual and customary or reasonable charges: The fee most commonly charged by physicians or providers for a particular service, treatment or supply. This fee may vary from area to area throughout the state.

10 MEDICARE SUPPLEMENT PLANS: A THROUGH N

You can choose from 10 different Medicare supplement policies. No matter what company you buy from, the 10 plans are identical from company to company.* However, some plans provide extra benefits. An insurer may not offer all plans. The plans are described on the chart on page 21, which shows the benefits in each plan. These same charts will be included in every company's sales material. In addition to the 10 plans, insurers may offer one high-deductible version of Plan F. This plan includes the same coverage as Plan F, except the policyholder is responsible for the first \$2,070 of medical expenses each year (adjusted annually). The premium for this high-deductible plan is significantly less than the premium for regular plans.

Plans K and L cover 50% and 75%, respectively, of the co-insurance for basic benefits, skilled nursing and the Part A deductible. Once you reach the annual limit, K and L pay 100% of the Medicare co-payments, co-insurance, and deductibles for the rest of the calendar year. The out-

Effective June 1, 2010, CMS revised the Medicare supplement plans by creating new plans and revising existing plans. Previously, there were 12 different standardized Medicare supplement plans, plus High-Deductible Plans F and J. After the modernizations, there are now 10 plans available (Plans A-D, Plan F, Plan G and Plans K-N), plus High-Deductible Plan F. Plans E, H, I and J are no longer sold to new Medicare eligible enrollees.

of-pocket annual limit does **not** include charges from your provider that exceed Medicare-approved amounts, called "excess charges." You are responsible for paying excess charges unless you have Medicare supplement policies F, G, or high-deductible Plan F, which cover 100% of the Medicare Part B excess charges.

Medicare Parts A, B, C, and D

- Medicare Part A typically pays for your inpatient hospital expenses,
- Medicare Part B typically covers your outpatient health care expenses including doctor fees. Remember, a benefit is a health care service or supply that is paid for in part or in full by Medicare.

TIP: You may have to use certain Medicare-contracted suppliers to get certain durable medical equipment in some geographic areas. Call 1-800-MEDICARE (1-800-633-4227) for more information. TTY users should call 1 (877) 486-2048.

- Medicare Part C (Medicare Advantage plans) must cover at least the same benefits covered under Medicare Part A and Part B. However, your costs may be different, and you may have extra benefits, such as coverage for prescription drugs or extra days in the hospital. You should contact your Medicare Advantage plan administrator for specific coverage information for the plan in which you are enrolled. Note: Not all doctors accept Medicare Advantage plans, so be sure to check first!
- Medicare Part D provides drug coverage. There are two types of Medicare plans that may help lower prescription drug costs and help to protect against higher costs in the future. There is prescription drug coverage that is a part of Medicare Advantage plans (see Part C) and other Medicare health plans. Your Medicare Parts A and B health care would also be provided through these plans. There is also Medicare prescription drug coverage, called Medicare Part D, that provides additional coverage to the original Medicare plan, and some Medicare cost plans, and Medicare private fee-for-service plans. These Medicare Part D plans are offered by insurance companies and other private companies approved by Medicare. Note: Different plans cover different prescriptions, so you will want to review each carefully. You choose the drug plan

and pay a monthly premium. If you decide not to enroll in a drug plan when you are first eligible, you may pay a penalty if you choose to join later.

NEW IN MEDICARE

Medicare's "Blue Button"

MyMedicare.gov has a new "Blue Button" feature that lets you download your Original Medicare claims. The Blue Button also allows you to enter information such as emergency contacts, names of pharmacies and providers, self-reported allergies, medical conditions, and prescription drugs.

Accountable Care Organizations (ACOs)

Starting in 2012, if you have Original Medicare, your doctor may choose to join an Accountable Care Organization (ACO). This is a team of health care providers that agree to work together to improve the overall quality, cost, and care of patients. An ACO won't affect your costs, benefits, or coverage. You can still choose your doctor. If your doctor belongs to an ACO, you can continue getting care from your doctor. Or, you can choose to see a doctor who doesn't participate in the ACO. For more information, visit www.medicare.gov or call 1-800-MEDICARE (1-800-633-4227). TTY users should call 1 (877) 486-2048.

The Senior Medicare Patrol (SMP) Program Can Help You

The SMP Program educates and empowers people with Medicare to take an active role in detecting and preventing health care fraud and abuse. The SMP Program not only protects people with Medicare, it also helps preserve Medicare. There is an SMP Program in every state, the District of Columbia, Guam, the U.S. Virgin Islands and Puerto Rico. Contact your local SMP Program to get personalized counseling and to find out about community events in your area. For more information or to find your local SMP Program, visit www.smpresource.org | Home or call 1-877-808-2468. You can also call 1-800-MEDICARE (1-800-633-4227). TTY users should call 1-877-486-2048.

MEDICARE SUPPLEMENT INSURANCE SHOPPING TIPS

You May Not Need Medicare Supplement Insurance

If your income is low, you may qualify for a government program that will fill in the gaps in your Medicare coverage. Check with your local Welfare office (or call the State's toll free number at 1-800-992-0900) to find out if you are eligible for **Medicaid** or if you are a **Qualified Medicare Beneficiary (QMB), Specified Low-Income Medicare Beneficiary (SLMB)** or a **Qualified Individual (QI).**

One Policy is Enough

You do not need more than one policy. If you already have a policy and want better benefits, you can **replace** the policy with a new one. Once you receive the new policy you should drop the old one. **Caution:** Premiums paid in advance are sometimes non-refundable. Example: If you have paid for a one-year policy period and decide to cancel in the middle of the policy term, the premium may be earned by the company when paid by you and there may be no provision for a refund of premium at any time during that policy period. See pages 13-18 for other tips and page 41 for other resources.

Right to Coverage

You have the right to buy any Medicare supplement policy on the market if you:

- have signed up for Medicare Part B within the past 6 months; and
- are 65 or older.

If you apply for a policy after that six-month period, some companies will reject your application if your health is not good. If you joined Medicare because of a disability before you turned 65, federal law now requires that you be given an open enrollment opportunity when you turn 65.

Shop for Benefits, Service and Price

Check the chart of the 10 plans on page 21 to see the benefits that are included in each plan. Every company must use the same letters (A through N) to label its policies. Plan A will always be a company's lowest-priced Medicare supplement policy. It covers valuable basic benefits and

must be sold by every company. Plans B through N add other benefits to fill different gaps in your Medicare coverage.

Use the Medicare Guide

The <u>Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare</u> ("Guide"), written by the federal government and the National Association of Insurance Commissioners (NAIC), has excellent information about Medicare, as well as health insurance. Any agent or company that offers to sell you Medicare supplement insurance must give you a copy. Upon request, a copy of the Guide is also available from the Division of Insurance, the Division for Aging Services or the State Health Insurance Assistance Program ("SHIP").

Read the Outline of Coverage

The outline of coverage for Medicare supplement insurance includes more details about each of the benefits in the policy. The outline of coverage only describes the policy in general terms. You need to read the actual policy for the details of your coverage. When reviewing the policy, spend extra time studying the provisions about pre-existing conditions.

Evaluate Your New or Existing Policy

Before buying any new insurance, read your existing policy. Don't change policies just to get a lower price. Premiums can change, and a new policy may not remain less expensive than the old one. Ask yourself, "Would a new policy really improve my health coverage?" Perhaps your old policy can be updated to provide the additional coverage you want.

- Ask how an insurance company prices Medigap policies. The manner in which they set the price affects how much you pay now and in the future.
- Ask if there are factors other than age that may affect the cost of your Medigap policy.
 Policies may have discounts based on your sex, whether you smoke, whether you are married and/or if you have automatic bank withdrawal.
- **Ask** the reference section of your local public library for financial rating publications that summarize an insurance company's financial position. Some publications rate companies

by letter grades, which can be informative. Four organizations are commonly relied upon to rate insurance companies: A.M. Best, Standard & Poor's (S&P), Moody's Investor Service and Fitch Ratings. The role of these agencies is to assess the debt and financial strength of companies by providing a neutral analysis. In rating debt and financial strength, these agencies assist in judging an insurer's ability to meet their claims paying obligations. If an insurance company cannot pay future claims or benefits, all other considerations, such as coverage and pricing, become relatively unimportant. Contact The Insurance Division @ 775-687-0700 to confirm that the company is licensed.

- **Before joining a plan**, be sure to carefully read the plan's membership materials and enrollment forms to learn your rights and the nature and extent of your coverage. Remember, PPO plans pay less for any non-emergency claims from providers outside your service area.
- Buying locally from a licensed agent with a good reputation is safer than buying from someone you do not know. A traveling agent may never return to your area. You also may want to discuss the policy with a relative, friend, Division of Insurance, or someone else whom you trust before buying. When buying by mail, check whether the company has a local agent or a toll-free number that you can call for answers to your questions and for help in filing claims. Also, it is wise to consider factors other than price when selecting a policy, including claims handling and a company's reputation for service. Ask friends and family members about their experience with various companies.
- Compare before you buy. Shop around and talk to several agents and companies before making a decision. When shopping for a Medigap policy, be sure you are comparing the same policy. Do not be embarrassed to ask questions. Do not buy a policy until you are satisfied with the answers you receive. Shop around with care. Even the standardized plans may vary widely in cost.
- **Do not** pay cash or make a check out to the agent or in the agent's name. Checks should be made payable **only** to the insurance company. Get a receipt for all payments

- **Don't be misled** into believing that a Medicare supplement policy is endorsed by or sold by the state or federal government. Although the Division of Insurance reviews Medicare supplement policy forms to make sure they meet Nevada requirements, the Division does not endorse particular companies or policies. It is a violation of federal and state law for insurance companies or agents to suggest they are acting on behalf of the government when selling Medicare supplement insurance.
- **Don't be pressured** to buy insurance on the agent's first visit. If you can, invite a trusted friend or relative to be present during the agent's visit. An agent who objects to this may not be the right agent for you.
- **Don't be stampeded** by statements that a certain policy or premium rate will be available only for a limited time. Such statements are seldom true.
- **Get** a copy of the policy.
- **Group coverage** is marketed through employers, labor unions and various private associations. If you have group insurance, ask before retirement if you can continue your employee health insurance or convert it to suitable group Medicare supplement coverage after you turn 65. Group insurance often costs less and is more comprehensive than individually purchased coverage. Also, if your spouse is included in your group health plan, be sure to check on his or her eligibility.
- If you change policies, remember that your pre-existing conditions are covered immediately when you have been covered for a total of six months under both policies.
- Make sure you really need Medicare supplement insurance before you buy. People who are eligible for Medicaid don't need Medicare supplement insurance. To find out if you are eligible for Medicaid, contact the State Department of Health and Human Services, Division of Welfare and Supportive Services (DWSS) in Reno at (775) 684-7200, (702) 486-1646 in Las Vegas/Henderson, or toll free: (800) 992-0900. For a complete list of

local phone numbers you may visit https://dwss.nv.gov/ and click the Locate DWSS
Offices link on the left.

• Take full advantage of your "free look" period by carefully reviewing your new policy. You have 30 days from the date you receive the policy to return and cancel it for a full refund. Read the policy when it arrives; don't wait until the last minute. If you find it difficult to understand, get help from a friend, relative or someone else you trust. Similarly, the Division of Insurance Consumer Services section (775-687-0702 and 0703) can help you understand what your policy covers. Also, some senior citizen organizations have volunteer insurance advisors. See pages 39-40 for information regarding senior resources and Nevada's State Health Insurance Program (SHIP).

Completing the Application

- **Be careful** to answer all questions accurately. Don't let the agent fill out the application for you. If an agent helps you to complete the application, do not sign it until you are sure that all questions have been completely answered and all requested medical information is included and correct. The omission of information may cause the company to deny your claims or cancel your policy.
- Be sure you have the agent's name and address and the address of the company from which you are purchasing the policy. Know how to contact your agent or the company if you need help. Always check the license status of the agent and the insurance company with the Division of Insurance. You may also verify an insurance company on the Division's Web site at www.doi.nv.gov (see the License Look Up Tool link on the left) or through www.nvinsurancealert.com, an anti-fraud Web site coordinated by the Division along with the Nevada Surplus Lines Association and the Nevada Independent Insurance Agents.
- **Never sign** a blank application form.
- Read what you are being asked to sign. If the agent tries to rush you, be suspicious.

Remember, if you are replacing policies, you should have full coverage for all pre-

existing conditions when you have been covered for six months under the old policy, the

new policy or both. This should be explained to you in a Replacement Notice provided

by the new insurance company or its agent. If you return the policy to the company, be

sure to send it by certified mail with a return receipt requested. This will give you a

record of the date it was returned in case there is a dispute.

Special Information for Military Retirees

You or your spouse may be eligible for TRICARE For Life if either has retired from the United

States military service. The benefits covered by TRICARE For Life supplement Medicare

coverage and eliminate the need for a Medicare supplement policy. In addition, TRICARE For

<u>Life</u> benefits include coverage for outpatient prescription drugs not covered by Medicare. Unlike

Medicare supplement policies, there is no enrollment fee to belong to TRICARE For Life. If you

believe that you are eligible for this program you can contact TRICARE For Life at (866) 773-

0404.

More Information is Available

The Division of Insurance Consumer Services section is happy to answer any additional

questions you might have. If you have more questions about Medicare supplement insurance,

contact us at:

State of Nevada

Department of Business & Industry

Division of Insurance

Carson City Office (775) 687-0700; cscc@doi.state.nv.us

Las Vegas Office (702) 486-4009; cnsmvlv@doi.state.nv.us

Also, refer to pages 39-41 of this guide for free counseling and other resources.

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COST COMPARISON AND GUIDE TO PREMIUM CHART

This section of the booklet has a graph outlining the 10 standard plans and offers a comparison of premiums by plan and company. Companies are listed in alphabetical order.

NOTICE

The policy comparison section summarizes material submitted by the insurers. The figures are theirs, not those of the Division of Insurance. Some information may not be current at the time you read this publication. The policy itself becomes the contract between the insurance company and you, and will be the basis of final determinations. Only policies that meet the requirements of Nevada laws and regulations at time of publication are included.

Publication of this comparison is for informational purposes only. Inclusion of information about a policy in this brochure does not in any way constitute endorsement of a policy or company by the Division of Insurance.

GUIDE TO THE PREMIUM COMPARISON CHART

Annual Premiums

The premiums shown are only a sampling of the 2011 annual rates. Additional information regarding the rates can be obtained from the insurance company. The rates may change every year as companies file new rates with the Division of Insurance. Some companies expect you to pay every month, others bill every two to three months, and some bill annually. While rates can change because of an insurance company's increased claims for all similar policyholders, your premiums cannot increase based on your individual claims.

Age Groups

Premiums are based on your age when you buy the policy. Although companies may have a different premium for each age, this comparison shows premiums at five-year intervals (age 65 and 70). It's important to remember that premiums will probably increase every year to keep up with Medicare changes. Companies also may increase premiums if overall claim expenses are higher than anticipated.

Premium Type

Companies have two different methods of pricing policies based on your age. These are shown in the "Prem Type" column.

- **Issue Age (I):** These policies are priced at your age when you initially purchase the policy. Your future rates will **not** increase because of age as you become older. If you buy the policy at age 65 you will always pay the premium that the company charges 65-year-old customers. However, your premiums can increase because of an insurance company's overall claims experience. While the initial rate for an **Issue Age (I)** policy may be greater than a similar **Attained Age (A)** policy, it could be less expensive over the life of the policy.
- Attained Age (A): In addition to the annual rate increases for changes in Medicare and overall claims experience, the premium will increase as you become older. If you buy a policy at 65, when you are 70 you will pay whatever the company is then charging individuals who are 70 years old.
- **No Age Rating (N):** The premium is the same for all customers who buy this policy, regardless of age.

Area

Some companies charge different premiums based on where you live.

Smoker

Some companies may charge different premiums for non-smokers and smokers. If this column has a **Y**, the company has two or more sets of prices. You should check with the company to find out if your premium would be higher or lower.

Sex

Premiums are shown for women. A company with an N in this column uses the same rates for both male and female. A company with a Y in this column has different (usually higher) premiums for men.

Health Screening / Underwriting

Although most companies underwrite, some offer policies regardless of any health problems you may now have.

2012 POLICY BENEFIT CHART

Medicare supplement insurance can be sold in only nine standard plans and one high-deductible plan. This chart shows the benefits included in each plan. Every company must make available Plan A. Some plans may not be available in Nevada.

Basic Benefits:

Hospitalization - Part A coinsurance plus coverage for 365 additional days after Medicare benefits end.

Medical Expenses - Part B coinsurance (generally 20 percent of Medicare-approved expenses) or co-payments for hospital outpatient services.

Plans K, L and N require insured to pay a portion of Part B co-insurance or co-payments.

Blood - First three pints of blood each year.

Hospice - Part A co-insurance.

Α	В	С	D	F	High Deductible F*	G	к	L	М	N
	Basic,	Basic,	Basic,	Basic,	Basic,	Basic,	Hospitalization and	Hospitalization and	Basic,	Basic, including 100% Part B
including	including	including	including	including	including	including	preventive care paid	preventive care paid	including	Co-insurance, except up to \$20
100% Part B	100% Part B	at 100%; other basic	at 100%; other basic	100% Part B	co-payment for office visit, and					
Co-insurance	Co-insurance	Co-insurance	Co-insurance	Co-insurance	Co-insurance	Co-insurance	benefits paid at 50%	benefits paid at 75%	Co-insurance	up to \$50 co-payment for ER
		Skilled	Skilled	Skilled	Skilled	Skilled	50% Skilled	75% Skilled	Skilled	Skilled
		Nursing	Nursing	Nursing	Nursing	Nursing	Nursing	Nursing	Nursing	Nursing
		Facility	Facility	Facility	Facility	Facility	Facility	Facility	Facility	Facility
		Co-insurance	Co-insurance	Co-insurance	Co-insurance	Co-insurance	Co-insurance	Co-insurance	Co-insurance	Co-insurance
	Part A	Part A	50% Part A	75% Part A	50% Part A	Part A				
	Deductible	Deductible	Deductible	Deductible	Deductible	Deductible	Deductible	Deductible	Deductible	Deductible
		Part B		Part B	Part B					
		Deductible		Deductible	Deductible					
				Part B	Part B	Part B				
				Excess 100%	Excess 100%	Excess 100%				
		Foreign	Foreign	Foreign	Foreign	Foreign			Foreign	Foreign
		Travel	Travel	Travel	Travel	Travel			Travel	Travel
		Emergency	Emergency	Emergency	Emergency	Emergency			Emergency	Emergency
							Out-of-pocket limit	Out-of-pocket limit		
							\$4,660; paid at 100%	\$2,330; paid at 100%		
							after limit reached	after limit reached		

^{*} Plan F also has an option called a high-deductible Plan F. This high-deductible plan pays the same benefits as Plan F after a calendar-year deductible. Benefits from the high deductible Plan F will not begin until out-of-pocket expenses equal to the annual deductible have been satisfied. Out-of-pocket expenses for this deductible are expenses that would ordinarily have been paid by the policy. These expenses include the Medicare deductibles for Part A and Part B, but do not include the plan's separate foreign travel emergency deductible.

	Company Phone	Prem			Pre-ex Wait				В	enefit Pl	ans A -	N				HDF
Company	Numbers	Туре	Area	Sex	Months	Α	В	С	D	F	G	K	L	М	N	**
Aetna Life Insurance Company	1-800-345-6022	Α	N	Υ	6	1,535	1,698			1,921	1,562				1,223	
American Republic Corp Insurance Company	1-888-755-3065	Α	Υ	Υ	0	1,188		1,539								
Colonial Penn Life Insurance Company	1-800-800-2254	Α	Υ	N	0	1,705	2,016			2,202	2,027	886	1,405	1,802	1,278	528
Combined Insurance Company of America	1-800-544-5531	Α	N	Υ	0	1,351				1,930					1,351	
Equitable Life & Casualty Insurance Company	1-877-358-4060	Α	Υ	Υ	0	1,646				2,198					1,640	
Gerber Life Insurance Company	1-877-778-0839	Α	Υ	Υ	0	1,070				1,508	1,293					
Globe Life and Accident Insurance Company	1-800-801-6831	Α	N	N	2	1,001	1,476	1,650		1,667						
Heartland National Life Insurance Company	1-800-373-4000	Α	Υ	Υ	0	1,215			1,529	1,771	1,554			1,430	1,232	
Humana Insurance Company	1-888-310-8482	Α	Υ	Υ	3	1,528	1,661	1,911		1,950		906	1,277			746
Liberty National Life Insurance Company	1-800-331-2512	Α	Υ	Υ	2	1,429	1,986			2,249					1,715	474
Medico Insurance Company	1-800-228-6080	Α	Υ	Υ	0	1,174			1,577	1,722						
Physicians Mutual Insurance Company	1-800-228-9100	A/I	Υ	N	0	909				1,618	1,237				965	486

NOTE: Rates shown are based on the Las Vegas area. Other rates are available if there is a "Y" in either the Area Column or the Sex Column.

** High Deductible Plan F

	Company Phone	Prem			Pre-ex Wait				Р	enefit Pl	ono A	NI				HDF
Company	Numbers	Type	Area	Sex	Months	Α	В	С	D	F	G G	K	L	М	Ν	пDF **
Royal Neighbors of America	1-866-845-6665	А	Υ	Υ	0	1,418				2,084	1,670					
SecureHorizons by UnitedHealthcare	1-800-768-1479	Α	Υ	N	0	1,188				1,598	1,441	757	1,041		1,071	515
Sentinel Security Life Insurance Company	1-800-247-1423	Α	Υ	Υ	0	1,062	1,171	1,445	1,246	1,480						
Standard Life and Accident Insurance Company	1-888-350-1488	Α	Υ	Υ	0	2,033	2,315	2,632	1,586	2,164	1,598				1,044	315
State Farm Mutual Automobile Insurance Co.	1-866-855-1212	Α	Υ	N	0	1,369		2,065		2,086						
Sterling Investors Life Insurance Company	1-877-896-6434	Α	Υ	Υ	0	1,192	1,392	1,666	1,458	1,730	1,466			1,312	1,211	681
Sterling Life Insurance Company *	1-800-688-0010	Α	Υ	Υ	0	1,524	1,744	1,772		1,690		752			1,280	
Thrivent Financial for Lutherans	1-800-847-4836	Α	Υ	N	0	1,055	1,247	1,615	1,388	1,621	1,429		997	1,262		530
United American Insurance Company	1-800-331-2512	Α	Υ	Υ	2	1,290	1,861	2,118	1,954	2,132	1,964	1,211	1,705		1,616	448
UnitedHealthcare Insurance Company	1-800-523-5800	Α	Υ	N	3	1,086	1,445	1,659		1,669		659	922		1,158	
United of Omaha Life Insurance Company	1-800-354-3289	Α	Υ	Υ	0	1,086				1,574	1,338			1,252		
USAA Life Insurance Company	1-800-531-8722	А	N	N	0	1,516				2,038						

NOTE: Rates shown are based on the Las Vegas area. Other rates are available if there is a "Y" in either the Area Column or the Sex Column.

^{*} Sterling's Plans A and B are not sex rated. Sterling also offers an innovative Plan F. Please contact Sterling for more information.

^{**} High Deductible Plan F

	Company Phone	Prem			Pre-ex Wait				В	enefit Pl	ane A -	N				HDF
Company	Numbers	Type	Area	Sex	Months	Α	В	С	D	F	G G	K	L	М	N	**
Aetna Life Insurance Company	1-800-345-6022	Α	N	Υ	6	1,849	2,078			2,356	1,935				1,522	
American Republic Corp Insurance Company	1-888-755-3065	Α	Υ	Υ	0	1,331		1,724								
Colonial Penn Life Insurance Company	1-800-800-2254	Α	Υ	N	0	2,083	2,454			2,668	2,496	1,080	1,684	2,228	1,652	640
Combined Insurance Company of America	1-800-544-5531	Α	N	Υ	0	1,766				2,523					1,766	
Equitable Life & Casualty Insurance Company	1-877-358-4060	Α	Υ	Υ	0	1,765				2,512					1,771	
Gerber Life Insurance Company	1-877-778-0839	Α	Υ	Υ	0	1,266				1,787	1,532					
Globe Life and Accident Insurance Company	1-800-801-6831	Α	N	N	2	1,334	1,824	1,996		2,015						
Heartland National Life Insurance Company	1-800-373-4000	Α	Υ	Υ	0	1,485			1,899	2,143	1,932			1,777	1,521	
Humana Insurance Company	1-888-310-8482	Α	Υ	Υ	3	1,802	1,959	2,255		2,300		1,066	1,802			877
Liberty National Life Insurance Company	1-800-331-2512	Α	Υ	Υ	2	1,965	2,759			3,117					2,439	690
Medico Insurance Company	1-800-228-6080	А	Υ	Υ	0	1,325			1,803	1,949						
Physicians Mutual Insurance Company	1-800-228-9100	A/I	Υ	N	0	1,055				1,905	1,458				1,242	637

NOTE: Rates shown are based on the Las Vegas area. Other rates are available if there is a "Y" in either the Area Column or the Sex Column.

^{**} High Deductible Plan F

	Company	1			Pre-ex					<i>::</i> D	•					
Company	Phone Numbers	Prem Type	Area	Sex	Wait Months	Α	В	С	D B	enefit PI F	ans A - I G	N K	L	М	N	HDF **
Royal Neighbors of America	1-866-845-6665	Α	Υ	Υ	0	1,621				2,381	1,909					
SecureHorizons by UnitedHealthcare	1-800-768-1479	Α	Υ	N	0	1,389				1,925	1,759	894	1,256		1,348	655
Sentinel Security Life Insurance Company	1-800-247-1423	Α	Υ	Υ	0	1,256	1,383	1,713	1,477	1,754						
Standard Life and Accident Insurance Company	1-888-350-1488	Α	Υ	Υ	0	2,084	2,373	2,698	1,626	2,218	1,638				1,070	323
State Farm Mutual Automobile Insurance Co.	1-866-855-1212	Α	Υ	N	0	1,712		2,582		2,608						
Sterling Investors Life Insurance Company	1-877-896-6434	Α	Υ	Υ	0	1,417	1,653	1,982	1,734	2,035	1,744			1,562	1,424	800
Sterling Life Insurance Company *	1-800-688-0010	Α	Υ	Υ	0	1,745	2,034	2,047		1,952		875			1,486	
Thrivent Financial for Lutherans	1-800-847-4836	Α	Υ	N	0	1,206	1,427	1,848	1,589	1,854	1,634		1,140	1,443		606
United American Insurance Company	1-800-331-2512	Α	Υ	Υ	2	1,773	2,584	2,933	2,770	2,946	2,782	1,614	2,275		2,298	652
UnitedHealthcare Insurance Company	1-800-523-5800	Α	Υ	N	3	1,339	1,781	2,045		2,057		814	1,137		1,428	
United of Omaha Life Insurance Company	1-800-354-3289	Α	Υ	Υ	0	1,264				1,832	1,557			1,456		
USAA Life Insurance Company	1-800-531-8722	Α	N	N	0	1,773				2,387						

NOTE: Rates shown are based on the Las Vegas area. Other rates are available if there is a "Y" in either the Area Column or the Sex Column.

^{*} Sterling's Plans A and B are not sex rated. Sterling also offers an innovative Plan F. Please contact Sterling for more information.

^{**} High Deductible Plan F

MEDICARE OPTIONS

Original fee-for-service Medicare and original Medicare with a Medicare supplement policy are available to all Nevada beneficiaries who are age 65 or older, who are under age 65 with certain disabilities and to people of all ages with End-Stage Renal Disease (Note that very few insurers offer Medicare supplement policies to beneficiaries under age 65). However, there are also Medicare Advantage Plans (Part C) offered by private companies that provide Parts A and B (and sometimes Part D drug coverage) services to Medicare beneficiaries through special arrangements including HMOs, PPOs, and Managed Care Companies.

Medicare Advantage

The companies that offer Medicare Part C (Some plans include Part D Drug Coverage as well as Parts A and B) are as follows:

- **Aetna Medicare** (1-800-832-2640) Clark County
- **Anthem Blue Cross and Blue Shield** (1-800-797-6403) Clark and Washoe Counties
- CareMore Health Plan of Nevada (1-866-622-2820) Clark County
- **Humana** (1-800-833-2364) Clark, Churchill, Douglas, Elko, Esmeralda, Eureka, Lander, Lincoln, Pershing, Storey, Washoe, and White Pine Counties
- SecureHorizons by UnitedHealthcare (1-800-274-6648) Clark County
- Senior Care Plus (1-888-775-7003) Carson City, Douglas, Lyon, Storey, and Washoe Counties
- Sierra Health and Life Insurance Company, Inc. (Health Plan of Nevada, Inc.) (1-877-271-8591) All counties
- Universal American (1-800-996-8867) Carson City, Churchill, Douglas, Elko, Esmeralda, Eureka, Humboldt, Lander, Lincoln, Pershing, Storey and White Pine Counties
- Universal Health Care (1-800-965-7034) Carson City, Churchill, Clark, Douglas, Elko, Eureka, Humboldt, Lander, Lincoln, Pershing, Storey, Washoe and White Pine Counties

Original Medicare is the traditional fee-for-service Medicare and is available to all Medicare beneficiaries. Medicare Part A (hospital insurance) is available to all eligible Medicare

beneficiaries without a monthly premium. You have the option to pay a premium for Medicare Part B (medical insurance) to receive those benefits. The Medicare Part B premium in 2012 is \$99.90 per month for most beneficiaries. Higher-income consumers may pay more. Under traditional Medicare, you can choose any health care provider who accepts Medicare. Medicare pays the provider each time you incur an expense. While Medicare pays its portion, you are responsible for paying the balance including deductibles, co-payments, co-insurance and the cost of services not covered by Medicare.

All newly enrolled Medicare beneficiaries are covered for an initial physical examination and for cardiovascular screening blood tests. People considered "at risk" are covered for a diabetes screening test for early detection and treatment of this life-threatening condition.

Original Medicare with a Supplement Policy

You can purchase a private Medicare supplement insurance plan (also referred to as "Medigap insurance") to cover some of your obligations after traditional Medicare has paid its portion. You may purchase one of 10 standard Medicare supplemental insurance policies (Medigap or Medicare SELECT described below). The benefits provided by these plans are summarized on the policy benefit chart found on page 21. Most policies pay Medicare co-insurance amounts while others pay Medicare deductibles. Some beneficiaries may already have supplemental coverage from other sources such as a former employer or Medicaid.

- **Medigap:** You can go to any doctor or hospital.
- Medicare SELECT: These plans are almost identical to standard Medigap insurance. When you purchase one of Medicare's SELECT policies, you're buying a standard Medigap plan. The only difference is that this type of plan operates like managed care plans. In other words, you must use plan hospitals and, in some cases, plan doctors in order to be eligible for full Medigap benefits.

Managed Care

Under a managed care plan, a network of health care providers (doctors, hospitals, skilled nursing facilities, etc.) offer comprehensive, coordinated medical services on a pre-paid basis. You pay your Part B monthly premium and Medicare makes a monthly payment to the plan. Some plans charge you an extra monthly premium. You may also be required to pay a

co-payment per visit or service. The monthly premiums and co-payments will vary depending on the plan you choose and the county in which you live. A supplemental insurance policy is not necessary if you join a managed care plan.

- **HMO:** In a Health Maintenance Organization, you **must** use the plan's providers (doctors, hospitals, skilled nursing facilities and ancillary providers). These providers are paid directly by the HMO and you are only required to make small co-payments. These plans sometimes offer services that are not covered by traditional fee-for-service Medicare.
- **HMO with POS option:** Less restrictive than HMOs. When combined with a basic HMO package, the POS (point-of-service) option allows you to use doctors and hospitals outside of the plan for an additional cost.
- **PSO:** In a Provider Sponsored Organization you **must** use the plan's providers. These plans operate like an HMO; however, the plan is sponsored by the providers (doctors and/or hospitals).
- **PPO:** The in-network benefits are provided by the plan's providers (preferred providers). However, you can use doctors and hospitals outside of the plan for an additional cost.

Private Fee-for-Service Plan

In a private fee-for-service plan, you select a private insurance plan which accepts Medicare beneficiaries. You pay the Part B premium, any other monthly premium the private fee-for-service plan charges, and an amount per visit or service. While the plan, not Medicare, determines how much to allow for the service, the provider is allowed to charge more than the allowed amount and bill you for the difference. The plan may provide extra benefits that traditional Medicare does not cover.

Health Savings Account (HSA)

Health Saving Accounts (HSAs) are tax-advantaged savings accounts that can be used to pay for medical and retiree health expenses incurred by individuals and their families; and are open to anyone who enrolls in a high-deductible health insurance plan. However, current tax laws do not allow Medicare beneficiaries to enroll. HSAs fall under the jurisdiction of the United States Department of Treasury. If an individual ceases to be eligible or makes an ineligible withdrawal, penalties and taxes may apply. For assistance with HSAs, please contact your HSA trustee or

visit the United States Department of the Treasury's Web site at www.treas.gov and click on

Health Savings Accounts.

Medicare HMOs

An HMO that has a contract with Medicare must provide or arrange for the full range of Part A

and B services if you are covered under both parts of Medicare. HMOs can also provide benefits

beyond what Medicare allows, such as preventive care, prescription drugs (limited amount),

dental care, hearing aids, and eyeglasses.

Before joining a plan, be sure to read the plan's membership materials and enrollment forms

carefully to learn your rights and the nature and extent of your coverage. If you belong to an

HMO plan, the plan will not pay claims for any non-emergency benefits you receive from

providers outside of the HMO. Below is a list of Medicare HMO companies in Nevada.

Clark County:

Aetna Medicare (800) 832-2640

CareMore Health Plan (800) 622-2820

Health Plan of Nevada, Inc. (800) 271-8591

Humana Health Plan, Inc. (800) 833-2364

SecureHorizons by UnitedHealthcare (800) 577-5623

Universal Health Care of Nevada, Inc. (800) 965-7034

Lyon County:

Health Plan of Nevada, Inc. (800) 274-6648

Mineral County:

Health Plan of Nevada, Inc. (800) 274-6648

Nye County:

Health Plan of Nevada, Inc. (800) 271-8591

Washoe County:

Health Plan of Nevada, Inc. (800) 271-8591

Senior Care Plus (888) 775-7003

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2012 MEDICARE ADVANTAGE* BENEFITS COMPARISON CHART

(For use in the 2012 Medicare Supplement and Premium Comparison Guide)

			Traditional	SENIOR CARE PLUS Value Basic Plan (HMO)	SENIOR CARE PLUS Value Rx Plan (HMO)
			Medicare	(Hometown Health Plan)	(Hometown Health Plan)
				Washoe County	Washoe County
			YOU PAY:	YOU PAY:	YOU PAY:
]	\$0 plus \$69.90 Part B Premium =\$66.40	\$0 plus \$99.90 Part B Premium= \$99.90
Premium			\$99.90 Part B	(includes \$30 Part B Premium Rebate)	
Hospital (Care	1 to 60 days	\$1,156	\$150 per day for 1-5 days (unlimited days)***	\$150 per day for 1-5 days (unlimited days)***
		61 to 90	\$289 a day	\$0	\$0
		91 to 150	\$578 a day	\$0	\$0
		Beyond 150	All costs	\$0	\$0
Doctors Visits Per Visit		Per Visit	20% plus**	\$10/\$40	\$10/\$40
Primary C	Primary Care/Specialist Deductible		\$140	\$0	\$0
Prescript	ion Copayment	Pharmacy -	Full		Formulary \$4/\$10/\$20/\$40/\$70/33%
		30 days		No	
Generic/	Preferred Brand/	Mail Order -	Amount	Coverage	Formulary \$10/\$25/\$50/\$100/\$175/33%
Non-Pref	erred Brand Name	90 days		-	
	Annual Limit				All generic drug coverage in the gap
Out-of-	Urgent Care		N/A	\$25/\$50 (anywhere in United States)	\$25/\$50 (anywhere in United States)
Plan Svs.	Emergency Care		N/A	\$50 (worldwide)	\$50 (worldwide)
Other	Vision	VSP	N/A	\$20 Exam / 100% Lenses / \$100 Frames	\$20 Exam / 100% Lenses / \$100 Frames
Other	Dental	Ameritas	N/A	No Coverage	No Coverage
Other	Fitness Benefit	Silver&Fit	N/A	Fitness Club Membership Included	Fitness Club Membership Included
Ph	one Number:			(775) 9	82-3158
Ph	one Number:			(775) 9	82-3158

		Traditional	SENIOR CARE PLUS Value Rx Enhanced Plan (HMO)	SENIOR CARE PLUS Value Rx Select Plan (HMO)
		Medicare	(Hometown Health Plan) Washoe County	(Hometown Health Plan) Washoe County
		YOU PAY:	YOU PAY:	YOU PAY:
		Ī	\$22 plus \$99.90 Part B Premium= \$121.90	\$77 plus \$99.90 Part B Premium= \$176.90
Premium		\$99.90 Part B		
Hospital Care	1 to 60 days	\$1,156	\$150 per day for 1-4 days (unlimited days)***	\$100 per day for 1-3 days (unlimited days)***
	61 to 90	\$289 a day	\$0	\$0
	91 to 150	\$578 a day	\$0	\$0
	Beyond 150	All costs	\$0	\$0
Doctors Visits	Per Visit	20% plus**	\$10/\$40	\$10/\$35
Primary Care/Specialist Deductible		\$140	\$0	\$0
Prescription Copayment	Pharmacy -	Full	Formulary \$3/\$8/\$20/\$40/\$70/33%	Formulary \$2/\$6/\$15/\$40/\$70/33%
	30 days			
Generic/Preferred Brand/	Mail Order -	Amount	Formulary \$7.50/\$20/\$50/\$100/\$175/33%	Formulary \$5/\$15/\$37.50/\$100/\$175/33%
Non-Preferred Brand Nam	e 90 days		·	·
Annual Limit	=		All generic drug coverage in the gap	All generic drug coverage in the gap
Out-of- Urgent Care		N/A	\$25/\$50 (anywhere in United States)	\$20/\$40 (anywhere in United States)
Plan Svs. Emergency Care	Э	N/A	\$50 (worldwide)	\$50 (worldwide)
Other Vision	VSP	N/A	\$20 Exam / 100% Lenses / \$125 Frames	\$20 Exam / 100% Lenses / \$150 Frames
Other Dental	Ameritas	N/A	Preventive Dental Included	Comprehensive Dental Included - \$1,500 Max
Other Fitness Benefit	Silver&Fit	N/A	Fitness Club Membership Included	Fitness Club Membership Included
Phone Number:			(775) 98	2-3158

		Traditional Medicare	SENIOR CARE PLUS Value Rx Premier Plan (HMO) (Hometown Health Plan) Washoe County	SENIOR CARE PLUS Freedom Rx Premier Plan (PPO) (Hometown Health Plan) Washoe County
		YOU PAY:	YOU PAY:	YOU PAY:
			\$140 plus \$99.90 Part B Premium= \$239.90	\$185 plus \$99.90 Part B Premium = \$284.90
Premium		\$99.90 Part B		
Hospital Care	1 to 60 days	\$1,156	\$50 per day for 1-3 days (unlimited days)***	\$50 per hospital admission (in -network)***
	61 to 90	\$289 a day	\$0	\$0
	91 to 150	\$578 a day	\$0	\$0
	Beyond 150	All costs	\$0	\$0
Doctors Visits	Per Visit	20% plus**	\$10/\$30	\$10/\$20 (in -network)
Primary Care/Specialist Deductible		\$140	\$0	\$0
Prescription Copayment	Pharmacy -	Full	Formulary \$2/\$4/\$15/\$35/\$65/33%	Formulary \$2/\$4/\$15/\$30/\$60/33%
	30 days			
Generic/Preferred Brand/	Mail Order -	Amount	Formulary \$5/\$10/\$37.50/\$87.50/\$162.50/33%	Formulary \$5/\$10/\$37.50/\$75/\$150/33%
Non-Preferred Brand Name	90 days			·
Annual Limit			All generic and some brand coverage in the gap	All generic and some brand coverage in the gap
Out-of- Urgent Care		N/A	\$15/\$30 (anywhere in United States)	\$10/\$20 (anywhere in United States)
Plan Svs. Emergency Care		N/A	\$50 (worldwide)	\$50 (worldwide)
Other Vision	VSP	N/A	\$15 Exam / 100% Lenses / \$200 Frames	\$15 Exam / 100% Lenses / \$200 Frames
Other Dental	Ameritas	N/A	Comprehensive Dental Included - \$2,250 Max	Comprehensive Dental Included - \$2,250 Max
Other Fitness Benefit	Silver&Fit	N/A	Fitness Club Membership Included	Fitness Club Membership Included
Phone Number:			(775) 9	82-3158

			Traditional	SENIOR CARE PLUS Freedom Rx Plan (PPO)	SENIOR CARE PLUS Freedom Rx Select Plan (PPO)
			Medicare	(Hometown Health Plan) Carson City, Churchill, Douglas, Lyon, and Storey County	(Hometown Health Plan) Carson City, Churchill, Douglas, Lyon, and Storey County
			YOU PAY:	YOU PAY:	YOU PAY:
				\$37 plus \$99.90 Part B Premium = \$136.90	\$137 plus \$99.90 Part B Premium = \$236.90
Premium			\$99.90 Part B		
Hospital Care		1 to 60 days	\$1,156	\$250 per day for 1-5 days (unlimited days)***	\$175 per day for 1-5 days (unlimited days)***
		61 to 90	\$289 a day	\$0	\$0
		91 to 150	\$578 a day	\$0	\$0
		Beyond 150	All costs	\$0	\$0
Doctors Visits		Per Visit	20% plus**	\$15/\$40 (in-network)	\$10/\$35 (in-network)
Primary Care/Specia	alist	Deductible	\$140	\$0	\$0
Prescription Copay	yment	Pharmacy - 30 days	Full	Formulary \$4/\$10/\$20/\$40/\$70/33%	Formulary \$2/\$6/\$15/\$40/\$70/33%
Generic/Preferred I Non-Preferred Bran		Mail Order - 90 days	Amount	Formulary \$10/\$25/\$50/\$100/\$175/33%	Formulary \$5/\$15/\$37.50/\$100/\$175/33%
Annual L	Limit			All generic drug coverage in the gap	All generic drug coverage in the gap
Out-of- Urgent C	Care		N/A	\$15/\$50 (anywhere in United States)	\$10/\$40 (anywhere in United States)
Plan Svs. Emerger	ncy Care		N/A	\$50 (worldwide)	\$50 (worldwide)
Other Vision		VSP	N/A	\$20 Exam / 100% Lenses / \$100 Frames	\$20 Exam / 100% Lenses / \$150 Frames
Other Dental		Ameritas	N/A	No Coverage	Comprehensive Dental Included - \$1,500 Max
Other Fitness E	Benefit	Silver&Fit	N/A	Fitness Club Membership Included	Fitness Club Membership Included
Phone Numb	ber:			(775) 98	82-3158

^{*} Medicare + Choice has changed its name to Medicare Advantage

** You pay 20 percent of the Medicare approved fee plus additional charges if the provider does not accept the Medicare approved fee in full.

*** Service Period - There are no additional copayments for Inpatient Hospital-Acute Services when readmitted to a contracted facility during a specific period.

2012 MEDICARE PART D BENEFITS COMPARISON CHART

(For use in the 2012 Medicare Supplement and Premium Comparison Guide)

	Traditional Medicare	Humana, Inc. (PDP) Statewide	Humana, Inc. (PDP) Statewide					
	YOU PAY:	Humana Walmart-Preferred Rx Plan (PDP)	Humana Enhanced (PDP)					
		In 2012 YOU PAY:	In 2012 YOU PAY:					
		\$15.10 Montly Premium	\$41.20 Montly Premium					
Deductible	N/A	\$320	\$0					
		Stage 1	Stage 1					
Preferred Retail Pharmacy (30 days)	N/A N/A N/A N/A	Tier 1- Preferred Generic - 100% coinsurance Tier 2- Non-Preferred Generic - 100% coinsurance Tier 3- Preferred Brand - 100% coinsurance Tier 4- Non-Preferred Brand - 100% coinsurance	Tier 1- Preferred Generic - \$7 copayment Tier 2- Preferred Brand - \$40 copayment Tier 3- Non-Preferred Brand - \$70 copayment Tier 4- Specialty - 33% coinsurance					
Preferred Mail Order (90 Days)	N/A N/A N/A N/A	Tier 1- Preferred Generic - 100% coinsurance Tier 2- Non-Preferred Generic - 100% coinsurance Tier 3- Preferred Brand - 100% coinsurance Tier 4- Non-Preferred Brand - 100% coinsurance Stage 2	Tier 1- Preferred Generic - \$0 copayment Tier 2- Preferred Brand - \$110 copayment Tier 3- Non-Preferred Brand - \$200 copayment Tier 4- Specialty - N/A Stage 2					
Preferred Retail Pharmacy (30 days) Preferred Mail Order	N/A N/A N/A N/A N/A	Tier 1- Preferred Generic - \$1 copayment Tier 2- Non-Preferred Generic - \$5 copayment Tier 3- Preferred Brand - 20% coinsurance Tier 4- Non-Preferred Brand - 35% coinsurance Tier 1- Preferred Generic - \$0 copayment Tier 2- Non-Preferred Generic - \$0 copayment	Tier 1- Preferred Generic - \$7 copayment Tier 2- Preferred Brand - \$40 copayment Tier 3- Non-Preferred Brand - \$70 copayment Tier 4- Specialty - 33% coinsurance Tier 1- Preferred Generic - \$0 copayment Tier 2- Preferred Brand - \$110 copayment					
(90 Days)	N/A N/A	Tier 3- Preferred Brand - 20% coinsurance Tier 4- Non-Preferred Brand - 35% coinsurance Stage 3*	Tier 3- Non-Preferred Brand - \$200 copayment Tier 4- Specialty - N/A Stage 3*					
Preferred Retail Pharmacy (30 days)	N/A N/A N/A N/A	Tier 1- Preferred Generic - 100% coinsurance Tier 2- Non-Preferred Generic - 100% coinsurance Tier 3- Preferred Brand - 100% coinsurance Tier 4- Non-Preferred Brand - 100% coinsurance	Tier 1- Preferred Generic - 100% coinsurance Tier 2- Preferred Brand - 100% coinsurance Tier 3- Non-Preferred Brand - 100% coinsurance Tier 4- Specialty - 100% coinsurance					
Preferred Mail Order (90 Days)	N/A N/A N/A N/A	Tier 1- Preferred Generic - 100% coinsurance Tier 2- Non-Preferred Generic - 100% coinsurance Tier 3- Preferred Brand - 100% coinsurance Tier 4- Non-Preferred Brand - 100% coinsurance	Tier 1- Preferred Generic - 100% coinsurance Tier 2- Preferred Brand - 100% coinsurance Tier 3- Non-Preferred Brand - 100% coinsurance Tier 4- Specialty- N/A					
Annual Prescription Coverage Limit			Initial Coverage Limit at \$2,930 total drug expenditure					
TrOOP		True Out-of-Pocket Costs \$4,700.00 Member pays the greater of: A \$2.60 copayment for generic drugs (or brand drugs treated as generics) and a \$6.50 copayment for all other drugs; OR 5% coinsurance.	True Out-of-Pocket Costs \$4,700.00 Member pays the greater of: A \$2.60 copayment for generic drugs (or brand drugs treated as generics) and a \$6.50 copayment for all other drugs; OR 5% coinsurance.					
		Members (800) 706- 0872 or (800) 281 -	6918					

*In the coverage gap:

From \$2,930 in Rx costs to \$4,700 in Out of Pocket From \$2,930 in Rx costs to \$4,700 in Out of Costs, the member will receive discounts on applicable brand-name drugs and pay only 86% on on applicable brand-name drugs and pay only the cost for coverered generic drugs

*In the coverage gap:

Pocket Costs, the member will receive discounts 86% on the cost for coverered generic drugs

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2012 MEDICARE ADVANTAGE BENEFITS COMPARISON CHART (For use in the 2012 Medicare Supplement and Premium Comparison Guide) MEDICARE ADVANTAGE BENEFITS COMPARISON CHART

		YOU PAY:	Statewide
			Humana Gold Choice PFFS H2944 - 053
			In 2012 YOU PAY:
Dromium		\$99.90 Part	
Premium		В	\$171 plus Part B Premium
Hospital Care	1 to 60 days	\$1,156	\$225 copay/day - Days 1-7
	61 to 90 days	\$289 a day	\$0
	91 to 150 days**	\$578 a day	\$0
	Beyond 150 days	All costs	\$0
Doctor Visits	Per Visit	20% plus*	\$15 PCP / \$35 Spec
(Primary Care & Specialists)	Deductible	\$140	\$0
Prescription Copayment	Deductible	N/A	\$320
(Generic & Brand)	Retail Pharmacy	N/A	Tier 1- Preferred Generic - 25% Coinsurance
	(30 days)	N/A	Tier 2- Preferred Brand - 25% Coinsurance
		N/A	Tier 3- Non-preferred brand/generic - 25% Coinsurance
		N/A	Tier 4- Specialty - 25% Coinsurance
	Preferred	N/A	Tier 1- Preferred Generic - 25% Coinsurance
	Mail Order	N/A	Tier 2- Preferred Brand - 25% Coinsurance
	(90 Days)	N/A	Tier 3- Non-preferred brand/generic - 25% Coinsurance
Annual Prescription			
Coverage Limit			Initial Coverage Limit at \$2,930 total drug expenditure
Catastrophic Rx Coverage			After \$4,700, member's out-of-pocket copayments would be greater of \$2.60 for generic & preferred multi-source drugs and \$6.50 for all other drugs; OR 5% coinsurance.
Out of Plan Services	Urgent Care	N/A	\$15 PCP / \$35 Spec
	Emergency Care	N/A	\$65 copay not waived if admitted
Phone Numbers		lembers (800	0) 457- 4708 or (800) 833 - 2364

^{*} You pay 20 percent of the Medicare-approved fee plus additional charges if the provider does not accept the Medicare-approved fee in full.

^{**} Coverage from days 91-150 available only if you have not yet used your Lifetime reserve Days.

2012 MEDICARE ADVANTAGE BENEFITS COMPARISON CHART

(For use in the 2012 Medicare Supplement and Premium Comparison Guide)

Preferred N/A Tier 4- Specialty - 33% Preferred N/A Tier 2- Preferred Generic - \$0 Mail Order (90 Days) N/A Tier 3- Non-preferred brand/generic - \$230 Initial Coverage Limit at \$2,930 total drug expenditure Initial Covera			Traditional Humana, Inc. (LPPO) Medicare Clark County		Humana, Inc. (LPPO) Washoe County	Humana, Inc. (LPPO) Washoe County	Humana, Inc. (LPPO) Washoe County	
Pernium			YOU PAY:	HumanaChoice PPO H9503-001	HumanaChoice PPO H9503-003	HumanaChoice PPO H9503-005	HumanaChoice PPO H9503-006	
Hospital Care				In 2012 YOU PAY: In 2012 YOU PAY:		In 2012 YOU PAY:	In 2012 YOU PAY:	
Hospital Care Hospital Care S1,195 S250 copay/day Days 1-7 OON S250 Copay/admit OON S299 a day S0 S0 S0 S578 a day S0 S0 S0 S10 PCP/ \$35 Spac IN; 30% OON S10 PC	Premium		\$99.90 Part B	\$116 plus Part B Premium	\$61 plus Part B Premium	\$0 plus Part B Premium	\$0 plus Part B Premium	
Store	Hospital Care	1 to 60 days	\$1,156				\$1,156	
Beyond 150 days All costs S0 S0 S0 All costs IN/OON		61 to 90 days	\$289 a day	\$0	\$0	\$0	\$289 a day	
Deductible Deductible S140 S500 CON Services Only		91 to 150 days**	\$578 a day	\$0	\$0	\$0	\$578 a day	
Care & Specialists) Deductible \$140 Services not covered Original Medicare, Ambulance services, Emergency Room services, and Immunizations (Flu and Pneumonia) do not apply to the OON deductible. Prescription Copayment (Generic & Brand) Retail Pharmacy (30 days) NA Tier 1- Preferred Generic - \$7 Tier 2- Preferred Brand - \$42 Tier 3- Preferred Brand - \$43 NIA Tier 4- Specialty - 33% NIA Tier 4- Specialty - 33% Tier 5- Non-preferred brand - \$10 Tier 3- Non-preferred brand/generic - \$80 Tier 4- Specialty - 33% Tier 5- Preferred Brand - \$10 Tier 3- Non-preferred brand/generic - \$20 Tier 4- Specialty - 33% Tier 4- Specialty - 33% Tier 5- Preferred Brand - \$10 Tier 3- Non-preferred brand/generic - \$20 Tier 4- Specialty - 33% Tier 1- Preferred Brand - \$10 Tier 2- Preferred Brand - \$10 Tier 3- Non-preferred brand/generic - \$20 Tier 3- Non-preferred brand - \$10 Tier 3- Non-preferred brand - \$20 Tier 3- Non-preferred brand - \$10 Tier 3- Non-preferred brand - \$20 Tier 3- Non-preferred brand - \$		Beyond 150 days	All costs	\$0	\$0	\$0	All costs IN/OON	
Deductible S140 Services not covered Original Medicare, Ambulance services, Emergency Room services, and Immunizations (Flu and Pneumonia) do not apply to the OON deductible S0 \$0 \$0	Doctor Visits (Primary	Per Visit	20% plus*	\$10 PCP/ \$35 Spec IN; 30% OON	\$10 PCP/ \$25 Spec IN; 30% OON	\$10 PCP/ \$35 Spec IN; 30% OON	20% PCP/ 20% Spec IN/OON	
Retail Pharmacy (Generic & Brand) Retail Pharmacy (Generic & Brand) Retail Pharmacy (Generic & Brand) N/A Tier 1- Preferred Brand - \$42 Tier 2- Preferred Brand - \$42 Tier 3- Non-preferred brand/generic - \$80 Tier 4- Specialty - 33% Tier 4- Specialty - 33% Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 34% Tier 1- Preferred Generic - \$0 Tier 4- Specialty - 34% Tier 1- Preferred Generic - \$0	Care & Specialists)	Deductible	\$140	Services not covered Original Medicare, Ambulance services, Emergency Room services, and Immunizations (Flu and Pneumonia) do not apply to the OON	\$0	,	\$0	
Generic & Brand Generic & Generic	Prescription	Deductible	N/A	\$0	\$0	\$0	\$0	
Annual Prescription Coverage Limit True Out-of-Pocket Costs \$4,700.00 Member pays the greater of \$2.60 for generic/preferred multi-source drugs and \$6.50 for all other drugs; OR 5% coinsurance. True Out-of-Pocket Costs \$4,700.00 Member pays the greater of \$2.60 for generic/preferred multi-source drugs and \$6.50 for all other drugs; OR 5% coinsurance. N/A True Out-of-Pocket Costs \$4,700.00 Member pays the greater of \$2.60 for generic/preferred multi-source drugs and \$6.50 for all other drugs; OR 5% coinsurance. N/A \$10 PCP/\$35 Spec IN; 30% OON Preferred ICF (Concentra) \$15 Non-Preferred ICF (All Other) \$25 Non-Preferred ICF (All Other) \$35	' '	(30 days) Preferred Mail Order	N/A N/A N/A N/A	Tier 2- Preferred Brand - \$42 Tier 3- Non-preferred brand/generic - \$80 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 2- Preferred Brand - \$116	Tier 2- Preferred Brand - \$39 Tier 3- Non-preferred brand/generic - \$80 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0 Tier 2- Preferred Brand - \$107	J	Tier 2- Preferred Brand - \$40 Tier 3- Non-preferred brand/generic - \$80 Tier 4- Specialty - 33% Tier 1- Preferred Generic - \$0	
Member pays the greater of \$2.60 for generic/preferred multi-source drugs and \$6.50 for all other drugs; OR 5% coinsurance. Member pays the greater of \$2.60 for generic/preferred multi-source drugs and \$6.50 for all other drugs; OR 5% coinsurance. N/A \$10 PCP/\$35 Spec IN; 30% OON Preferred ICF (Concentra) \$15 Non-Preferred ICF (All Other) \$25 Non-Preferred ICF (All Other) \$35 Non-Preferred ICF (All Other) \$3	•			9	5	N/A	Initial Coverage Limit at \$2,930 total drug expenditure	
Urgent Care N/A \$10 PCP/\$35 Spec IN; 30% OON Preferred ICF (Concentra) \$15 Non-Preferred ICF (All Other) \$25 Non-Preferred ICF (All Other) \$35 Preferred ICF (Concentra) \$20 Non-Preferred ICF (All Other) \$35 Non-Preferred ICF (All Other) \$35 Preferred ICF (Concentra) \$20 Non-Preferred ICF (All Other) \$35	Catastrophic Rx Coverage			Member pays the greater of \$2.60 for generic/preferred multi-source drugs and \$6.50 for all other drugs; OR 5%	Member pays the greater of \$2.60 for generic/preferred multi-source drugs and \$6.50 for all other drugs; OR 5%	N/A	True Out-of-Pocket Costs \$4,700.00 Member pays the greater of \$2.60 for generic/preferred multi-source drugs and \$6.50 for all other drugs; OR 5% coinsurance	
	Out-of-Plan Services	Urgent Care	N/A		Preferred ICF (Concentra) \$15 Non-Preferred ICF (All Other) \$25	Preferred ICF (Concentra) \$20		
Phone Numbers (800) 457- 4708 or (800) 833 - 2364		Emergency Care	N/A	hours IN/OON	hours IN/OON	\$65 copay waived if admitted within 24 hours IN/OON	\$65 copay waived if admitted within 24 hours IN/OON	

^{*} You pay 20% of the Medicare-approved fee plus additional charges if the provider does not accept the Medicare-approved fee in full.

** Coverage from days 91-150 available only if you have not yet used your Lifetime reserve Days.

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2012 MEDICARE ADVANTAGE BENEFITS COMPARISON CHART (For use in the 2012 Medicare Supplement and Premium Comparison Guide)

		Traditional Medicare	Humana, Inc. (HMO)					
		YOU PAY:	Partial Clark and Nye Humana Gold Plus HMO H2949-009	Partial Clark and Nye Counties Humana Gold Plus HMO H2949-012	Partial Clark and Nye Counties *** Humana Gold Plus HMO-SNP (CVD/CHF/DM) H2949-013 Humana Gold Plus HMO-SNP (CLD) H2949-014			
			In 2012 YOU PAY:	In 2012 YOU PAY:	In 2012 YOU PAY:			
Premium		\$99.90 Part B	\$0 plus Part B Premium	\$0 plus Part B Premium	\$0 plus Part B Premium			
Hospital Care	1 to 60 days	\$1,156	\$25 Copay/day - Days 1-5	\$25 Copay/day - Days 1-5	\$25 Copay/day - Days 1-5			
· ·	61 to 90 days	\$289 a day	\$0	\$0	\$0			
	91 to 150 days**	\$578 a day	\$0	\$0	\$0			
	Beyond 150 days	All costs	\$0	\$0	\$0			
Doctor Visits (Primary	Per Visit	20% plus*	\$0 PCP / \$25 Spec	\$0 PCP / \$25 Spec	\$0 PCP / \$10 Spec			
Care & Specialists)	Deductible	\$140	\$0	\$0	\$0			
Prescription	Deductible	N/A	\$0	\$0	\$0			
Copayment	Retail Pharmacy	N/A		Tier 1- Preferred Generic - \$6	Tier 1- Preferred Generic - \$5			
(Generic & Brand)	(30 days)	N/A N/A N/A	Medicare Advantage	Tier 2- Non-preferred Generic/ Preferred Brand - \$38 Tier 3- Non-preferred brand - \$80 Tier 4- Specialty - 33%	Tier 2- Preferred Generic/Brand - \$5 Tier 3- Non-preferred Generic/ Preferred Brand - \$40 Tier 4- Non-Preferred Brand - \$80 Tier 5- Specialty - 33%			
	Preferred Mail Order (90 Days)	N/A N/A N/A	ONLY	Tier 1- Preferred Generic - \$0 Tier 2- Preferred Brand - \$104 Tier 3- Non-preferred brand/generic - \$230	Tier 1- Preferred Generic - \$0 Tier 2- Preferred Generic/Brand - \$0 Tier 3- Non-preferred Generic/ Preferred Brand - \$110 Tier 4- Non-Preferred Brand - \$230			
Annual Prescription Coverage Limit			N/A	Initial Coverage Limit at \$2,930 total drug expenditure	Initial Coverage Limit at \$2,930 total drug expenditure			
Catastrophic Rx Coverage			N/A	After \$4,700 member's out-of-pocket copayments would be greater of \$2.60 for generic & preferred multisource drugs and \$6.50 for all other drugs; OR 5% coinsurance.				
Out of Plan Services	Urgent Care	N/A	\$0 PCP / \$25 Spec	\$0 PCP / \$25 Spec	\$0 PCP / \$10 Spec			
	Emergency Care	N/A	\$50 copay not waived if admitted	\$50 copay not waived if admitted	\$50 copay not waived if admitted			
	Phone Numbers:		Members (800) 457- 4708 (or (800) 833- 2364				

^{*} You pay 20% of the Medicare-approved fee plus additional charges if the provider does not accept the Medicare-approved fee in full.

^{**} Coverage from days 91-150 available only if you have not yet used your Lifetime reserve Days.

MEDICARE PPOs

A Medicare PPO Plan (A Medicare Part C option) has a list (called a "network") of primary care doctors, specialists and hospitals that you may go to. You can visit any doctor, specialist or hospital not on the plan's list, but it usually will cost more. Some Medicare PPO plans offer prescription drug coverage and additional benefits, such as vision and hearing screenings, disease management, and other services not covered under the original Medicare plan. Monthly premiums and how much you pay for services vary depending on the plan. There is an annual limit on your out-of-pocket costs that varies depending on the plan. Note: It is illegal to be sold a Medicare Supplemental Insurance Policy if you have Part C unless you plan to drop Part C and enroll in traditional Medicare.

HIGH-DEDUCTIBLE PLANS

The annual deductible for the High-Deductible Plan F is \$2,070¹. Other than the deductible amount, this plan has the same coverage as a regular Plan F. Benefits under this plan will not begin until the out-of-pocket expenses have reached \$2,070. The expenses not paid are the amounts the policy would have paid under regular Plan F, including the Medicare deductibles for Part A and Part B, but not the separate deductible for emergency foreign travel in Plan F. The premium for this plan is significantly less than the regular Plan F. At this time, there are ten insurers offering high-deductible plans (based on the insurers voluntarily participating in this Guide). The following are the names and telephone numbers for these insurers:

Company	Telephone Number	High Deductible Plan
Anthem Blue Cross & Blue Shield Nevada	1-877-831-3000	Plan F
Colonial Penn Life Insurance Company	1-800-800-2254	Plan F
Humana Insurance Company	1-800-310-8482	Plan F
Liberty National Life Insurance Company	1-800-331-2512	Plan F
Physicians Mutual Insurance Company	1-800-228-9100	Plan F
SecureHorizons by UnitedHealthcare	1-800-768-1479	Plan F

¹ The high deductible amount of \$1,500 was initially established in 1999. This amount is adjusted annually by the United States Department of Health and Human Services.

Standard Life and Accident Insurance Company	1-888-350-1488	Plan F
Sterling Investors Life Insurance Company	1-877-896-6434	Plan F
Thrivent Financial for Lutherans	1-800-847-4836	Plan F
United American Insurance Company	1-800-331-2512	Plan F

Plans K and L

Plans K and L provide for different cost-sharing for items and services than Plans A-G and M and N. Once you reach the annual limit, the plan pays 100% of the Medicare co-payments, coinsurance, and deductibles for the rest of the calendar year. The out-of-pocket annual limit does not include charges from your provider that exceed Medicare-approved amounts, called "excess charges." You are responsible for paying excess charges.

GUARANTEED ISSUE

Certain people will have a right to guaranteed issue of a Medicare supplement plan. In order to be eligible for guaranteed issue under any of these six circumstances mentioned below, you must apply within 63 days after losing your other health plan coverage. The conditions for guaranteed issue are as follows:

- 1. When an employer terminates a group plan or eliminates substantially all supplemental benefits, an individual is eligible for Plans A, B, C, F (including F with a high deductible), K or L.
- 2. When a group plan is primary to Medicare and either the plan terminates or an individual leaves the plan, the individual is eligible for **Plans A**, **B**, **C**, **F** (including **F** with a high deductible), **K** or **L**.
- 3. An individual who has a Medicare SELECT supplemental policy or is enrolled in a Medicare Advantage plan under Medicare (managed care or private fee-for-service, see pages 27 28), and discontinues the coverage because:
 - a. The plan terminates or no longer provides service in the individual's area of residence;
 - b. The individual is no longer eligible for the plan due to a change in residence; or
 - c. The individual can show that the plan:
 - 1) Violated a material provision of the contract; or
 - 2) The agent for the plan materially misrepresented the plan.

The individual is eligible for Plans A, B, C, F (including F with a high deductible), K or L.

- 4. An individual who is enrolled in a Medicare supplement plan and the coverage ceases because:
 - a. The insurer becomes insolvent;
 - b. Other involuntary terminations occur;
 - c. The insurer violated a material provision of the contract, or;
 - d. The insurer or agent materially misrepresented the plan.

The individual is eligible for Plans A, B, C, F (including F with a high deductible), K or L.

- 5. An individual who terminates a Medicare supplement plan in order to sign up for a Medicare SELECT supplemental policy or a plan under Medicare Advantage, and then terminates the new coverage within 12 months, is **eligible for the same plan** the individual had prior to the change.
- 6. An individual who becomes eligible for the first time and signs up for Medicare Advantage and terminates this coverage within 12 months is **eligible for any plan.**

MEDICARE SHIP PROGRAM

The State Health Insurance Assistance Program (SHIP) is funded by a grant from the federal government and administered by the Nevada Department of Health and Human Services, Division for Aging Services.

The Program meets one of the most universal and critical needs of seniors and Medicare beneficiaries today: **free** one-on-one assistance and counseling for questions and problems regarding Medicare and supplemental health insurance. SHIP provides the following services:

- Pre-Medicare counseling;
- Information and eligibility on Medicare entitlements, benefits, limitations, Medicaid (Qualified Medicare Beneficiaries & Specified Low Income Medicare Beneficiaries), and Managed Care Plans through Health Maintenance Organizations (HMOs);
- Assistance with claims, requests for reconsideration and appeals processes under Medicare and supplemental insurance;
- Unbiased information that will assist the consumer in determining supplemental insurance and long-term care insurance needs;
- Outreach information and materials for seniors and families through meetings, seminars, classes, health fairs, senior fairs and the media (**speakers available**); and
- Referrals for coordination with federal and other state and community services.

Arrangements may be made for homebound seniors who need personal counseling assistance.

The services offered by the Program are **free of charge and confidential** and senior citizens are assured there will be no selling or soliciting for insurance. For additional information on SHIP or for individual counseling, please call:

(702) 486-3478 in Las Vegas; and for statewide counseling call toll free 1-800-307-4444

MEDICARE COUNSELING PROGRAM

The following is a list of Senior Centers and/or local numbers to contact for counseling with the Nevada State Health Insurance Assistance Program (SHIP):

Southern Nevada

SHIP Office

1840 E. Sahara Avenue, Suite 110 Las Vegas, NV 89104 (702) 486-3478

Boulder City Senior Center (702) 293-3320	East Las Vegas Community Senior Center (702) 229-1515			
Heritage Senior Facility	Las Vegas Senior Center			
(702) 267-2956	(702) 229-6454			
Lieburn Senior Center	Clark County Senior Advocate			
(702) 229-1600	(702) 455-7051			
Pahrump Career Connections Center (775) 537-2323	Rebuilding All Goals Efficiently (702) 333-1038			

Northern Nevada

Carson City Senior Center	Carson Tahoe Cancer Center			
(775) 883-0703	(775) 883-0703			
Dayton Senior Center (775) 246-6210	Douglas Senior Center (775) 783-6455			
Elko County Senior Center	Incline Village Recreation Center			
(775) 738-5911	(775) 832-1310			
Pershing County Senior Center	Washoe County Senior Services			
(775) 273-2291	(775) 328-2575			
Silver Springs Senior Center	Storey County Senior Center			
(775) 577- 5014	(775) 847-0957			

THE SERVICE OFFERED BY THE MEDICARE SHIP PROGRAM IS PROVIDED BY TRAINED VOLUNTEERS/ADVISORS AND IS FREE OF CHARGE

Please contact the counseling center for times and additional information.

OTHER RESOURCES

Centers for Medicare & Medicaid Services (CMS)
Toll-Free: (800) Medicare (633-4227)
www.cms.hhs.gov

Social Security Administration (SSA) (800) 772-1213 www.ssa.gov

National Association of Insurance Commissioners (NAIC) (816) 842-3600 www.naic.org

Public Employees' Retirement System of Nevada (PERS) (775) 687-4200 or Toll-Free: (866) 473-7768 www.nvpers.org

Nevada Division for Aging Services (702) 486-3545 or (775) 687-4210 www.aging.state.nv.us

Governor's Office of Consumer Health Assistance (GOVCHA) (702) 486-3587 or Toll-Free (888) 333-1597 www.govcha.state.nv.us

Public Employees' Benefits Program (775) 684-7000 or Toll-Free (800) 326-5496 www.pebp.state.nv.us

As of November 2011

HOW TO FILE AN INQUIRY OR COMPLAINT

If you have an insurance question or problem, you should first contact your agent or company to get the matter resolved.

If you cannot get the matter resolved, contact the **Nevada Division of Insurance** for assistance. Inquiries or questions may be directed to the Consumer Services section at either of the Insurance Division offices.

Las Vegas

2501 East Sahara Avenue #302, Las Vegas e-mail: cnsmsvlv@doi.state.nv.us (702) 486-4009

or

Carson City

1818 E. College Pkwy, Suite 103, Carson City e-mail: cscc@doi.state.nv.us (775) 687-0700

Or, call **toll-free** anywhere in Nevada at **1-888-872-3234 www.doi.nv.gov**

The Division of Insurance cannot recommend an insurance company or tell you which policy to buy. Our staff, however, can explain the insurance terminology in your policy to you. The Division of Insurance will also contact the company on your behalf in an attempt to help resolve problems you may be having.

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POLICY CHECKLIST

You may find this checklist useful in assessing the benefits provided by a Medicare supplement policy or in comparing policies.

	Poli	Policy 1		Policy 2		Policy 3	
	Yes	No	Yes	No	Yes	No	
DOES THE POLICY COVER:							
Medicare Part A hospital deductible?							
Medicare Part A hospital daily coinsurance?							
Hospital care beyond Medicare's 150-day limit?							
Skilled nursing facility daily coinsurance?							
Skilled nursing beyond Medicare's limits?							
Medicare Part B annual deductible?							
Medicare Part B coinsurance?							
Physician and supplier charges in excess of Medicare's approved amounts?							
OTHER POLICY CONSIDERATIONS:							
Can the company cancel or refuse to renew the policy?							
What are the policy limits for covered services?							
How much is the annual premium?							
How long before existing health problems are covered?							